



SZÉCHENYI ISTVÁN UNIVERSITY
KAUTZ GYULA FACULTY OF ECONOMICS

Financial Services and Decisions

2 March, 2010



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Seminar 3

Valuation of Loans

Lecturer

Gábor Kovács PhD dr.

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The Concept of Loans

▪ **Borrowing:**

= To obtain or receive money on loan with the promise or understanding that it will be repaid.

▪ **Loan**

= Temporary borrowing of a sum of money.

▪ **Features:**

- Fixed term
- Interest rate is set



Valuation Factors of Loans

▪ Valuation factors:

- 1) Term
- 2) Collateral
- 3) Creditor
- 4) Interest rate



1, Classification by term

- Long-term loans
- Short-term loans
- Overdraft
= Account is allowed to go into debit, usually up to a specified limit
- Golden Rule of Corporate Financing



2, Classification by collateral

▪ Collateral

= is a form of insurance to the lender in case the borrower fails to pay back the loan.

▪ Secured and unsecured loans

▪ If the company defaults on its debt ...

▪ Most common forms:

- Asset-backed loans
- Guaranteed loans



Asset-backed loans

- A loan is collateralized by specific assets
- Types of assets as collateral:
 - Mortgage
 - Equipment
 - Accounts receivables
 - Inventories
 - Securities



Guarantee

- Guarantee

= a promise made by a third party to provide payment on loan in the event of default.

- Consequence



3, Classification by creditors

- **Commercial credit**

= credit offered to business customers

- **Trade credit**

= supplier allows the customer a period before expecting an invoice to be settled